

# COMMUNITY PHARMACY ONE PAGE GUIDE

## CHANGES TO THE SPECIALS CONTRACT

### The New Unlicensed Specials Tariff – ‘PROMOTING COMPETITION’

The sourcing and remuneration of unlicensed specials has been an area of heated discussion for some time, and because the costs are rapidly growing the Department of Health has instigated a tariff to promote competition and reduce this growth.

#### What you need to do when sourcing from MHRA licensed producer:

##### 1. SHOP AROUND FOR SUPPLIERS:

- The Specials Tariff (Drug Tariff Part VIII B ) is the price you will be paid and is discountable, make sure your not paying more!
- Usually the price paid above the minimum volume is at a significantly lower amount! (see over)
- Delivery charges and handling fees will not be claimable, nor with other out of pocket expenses. You will only be able to claim a **fixed £20**. Note no broken bulk will be paid.



##### 2. ENDORSE YOUR PRESCRIPTIONS CAREFULLY:

- **Part VIII B items** (in the new specials tariff) will need to be endorsed only with **SP**, to claim the fixed £20 fee towards postage and out of pocket expenses.
- **Non Part VIII B items sourced from** (not in new specials tariff) will need to be endorsed
  - i. **Invoice price less discount/rebate** (*this price will not be discounted further/DNG endorsement not required*)
  - ii. **The manufacturers/importers MHRA number**
  - iii. **Batch number** of product
  - iv. **The SP fixed fee** (£20 claim)
  - v. **Stamp, date, initial and endorse (price paid, prescribers details)** on the Certificate of Analysis (COA)/ Certificate of Conformity (COC)
  - vi. **Send a copy of the COA/COC to the PCT of the prescriber** at the end of each month



### Drug Tariff Part VIII B Specials – Commonly Used In This Pharmacy:

Name of special	Best Price Supplier	Price
Write your commonly used tariff specials		

**NB. Does not include extemporaneous prepared product or product produced under section 10 exemption**

Cont. **Drug Tariff Part VIII B Specials – Commonly Used In This Pharmacy:**

Name of special	Best Price Supplier	Price

**3. THE MINIMUM VOLUME PAYMENT:**

- Usually the amount paid above the minimum volume is paid at a significantly less price!
- Therefore any volumes above the minimum volume you will need to calculate what you get paid.



*Example: Prices from Drug Tariff December 2011*

Product	Minimum Volume	Minimum Volume Price Sum / (per ml)	Price for each extra ml/g above minimum volume
Amitriptyline 10mg/5ml oral solution	150ml	£35.10 (£0.23)	£0.66
Midazolam 10mg/1ml oral solution	5ml	£97.51 (£19.50)	£0.87

**Prescription:** Midazolam 10mg/1ml oral solution 10mls

**Pharmacy pays:** for Rosemont Midazolam 10mg/1ml buccal oral soln 5mls 2x £90.00 = **£180.00** (less disc)

**Reimbursement:** £97.51 (minimum volume) + 5ml x £0.87 = £4.35 Total = **£ 101.86** (less disc)

**Thus pre discount loss of £78.14** Before £20 SP fee

**NB. Does not include extemporaneous prepared product or product produced under section 10 exemption**